

...Give a copy of this to every Scout! ...



“Take the Challenge” “How to Sell 25 Items in One Week”

<u>Daily Activity Plan</u>	<u>Number of items to Sell</u>
Saturday Participate in the Blitz Day or have Mom or Dad drive you around to the homes of family and friends in other neighborhoods.	6
Monday Sell to Mom and Dad at home after your Scout meeting.	1
Tuesday Sell to neighbors on both sides of your house and the two neighbors across the street.	4
Wednesday See if Mom can take your order form to her lunchroom at work, club, etc.	4
Thursday See if Dad can take your order form to his lunchroom at work, club, etc.	6
Friday Call your Grandparents and two favorite Aunts or Uncles.	4
Total Sales	25 containers

This plan works very successfully for the individual and for the whole unit to quickly reach goal.

Often it results in more than 25 containers as customers typically buy more than one container.

Don't short cut the daily activity just because you reach 25 units sooner.

To do more, increase Wednesday, Thursday, and Saturday activity plans.

GOOD LUCK!!! GOOD SELLING!!!